

# **Capitalising On What You Do Have – How to Harness The Power Of Trustees**

Krystal Lashley-Scrivener





# Agenda

---

We will cover three areas during the session

1. Utilising your resources
2. Creating an effective cultivation plan
3. What's next

Utilising your resources





# Having the right people as Trustees

---



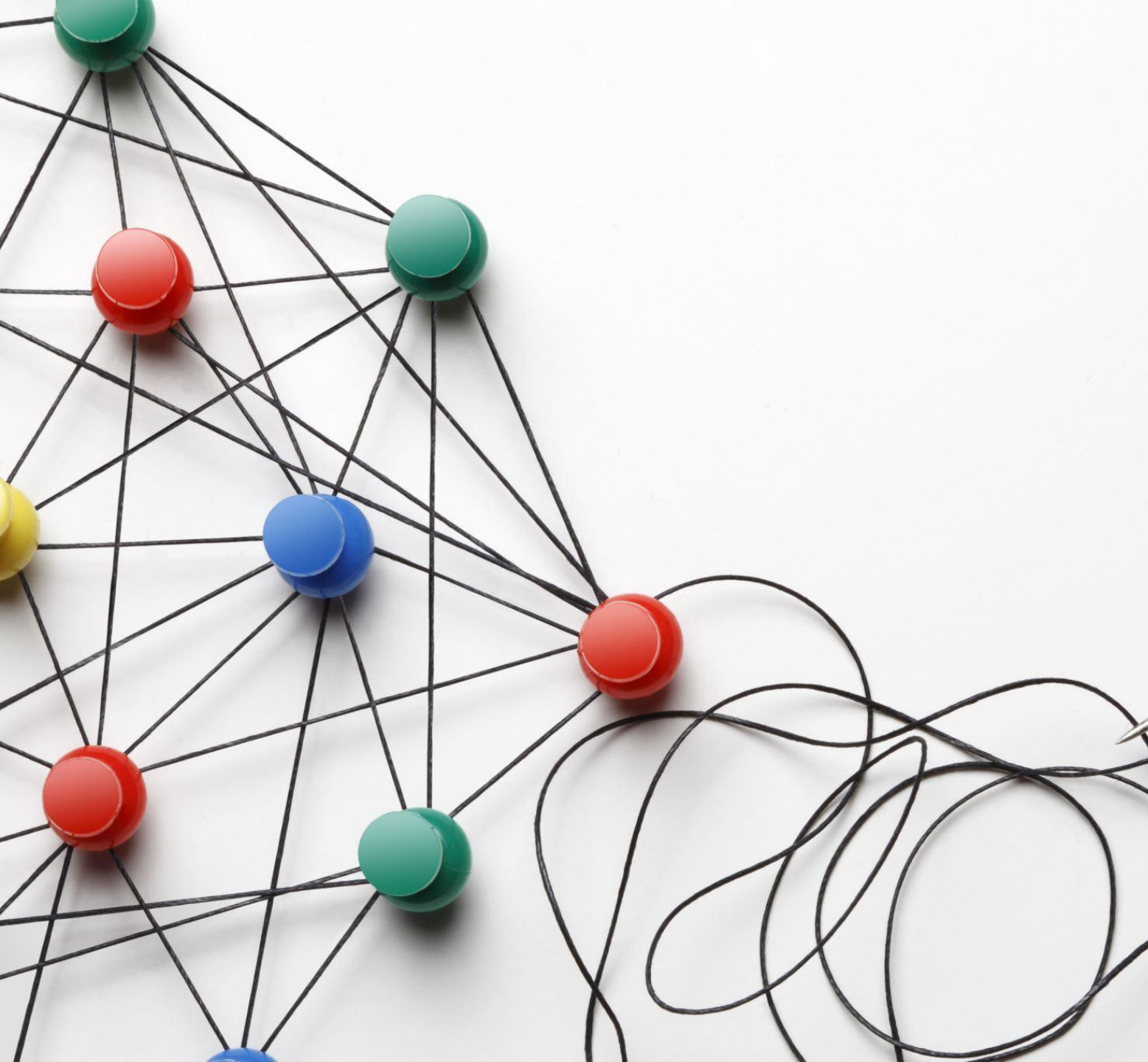
Who are your  
Trustees?



Identify  
your  
prospects

---





# Mapping your connections

---



# When to get the Trustee involved

---





It doesn't end  
with the ask





Questions