

Trusts and Major Donors Conference



December 14th 2023

12pm – 4pm GMT



ROOM 1: MANAGING INWARDS

WELCOME 12:00

12:05 **Fundraising Reality Check: Challenges, Opportunities, Tactics & Solidarity**
– Michelle Benson, Steve Murigi, Suzanne Lestrade & Tristan Paton

12:40 **Your Next Opportunity Is Sitting With Your Colleague: Integrating
Across High Value** – Michelle Stein

13:15 **BREAK**

13:30 **Fundraising Safety: Roles & Responsibilities** – Lucy Caldicott

14:05 **Managing Capacity, Avoiding Burnout & the Magic of Ending
Perfectionism** – Christa Orth & Olivia Andrews

14:40 **BREAK**

14:50 **Internal Management: The Do's & Don'ts of Effective Communication
with Live Q&A** – Patty Da Silva

15:25 **Grant Making in 2023: What Fundraisers Need to Know** – James Newell,
Ugo Ikokwu, Bushra Ahmed & Lucy Scanlon

16:00 **CLOSING THOUGHTS**

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ROOM 2: MANAGING OUTWARDS

WELCOME 12:00

12:05 Fundraising Without A Little Black Book – Rob Clunas

12:40 Capitalising On What You Do Have: How to Harness the Power of Trustees – Krystal Lasley-Scrivener

13:15 BREAK

13:30 Creative Approaches to Prospect Research – Wonu Owoade

14:05 High-Value Fundraising & Disability: "How I Make It Work"
– Emma Kennedy-Cox

14:40 BREAK

14:50 Community Centricism: From Exploration to Action through
Community Mapping – Michelle Muri

16:00 CLOSING THOUGHTS

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STEWARDSHIP SHOWCASE

FEATURING

Tessa Stanley-Price

Sarah Hulin

Jane Symmons

David Burgess

Hannah Shepherd

Paul Courtney

Ruth Ibegbuna

Also available in the delegate bag!



Join the
conversation.