Trusts and Major Donors Conference

fundraising everywhere

December 12th 2024 12pm – 4pm GMT



ROOM 1: TRUSTS

WELCOME 12:00

12:10	Did We #FixTheForm? How Fundraiser Led Movements Can Shift Power And Influence Change – Laura Hughes–Onslow and Ellen Smyth
12:45	How To Measure 'Success': Monitoring And Evaluation For Anti- Racist Fundraisers – Olivia Andrews
13:15	BREAK
13:30	Growing Income From Trusts And Foundations Through A Strategy Shift – Penne Wallis & Harriet Rimbault
14:05	10 Must–Have Templates To Make Your Prospect Research Quicker And Easier – Alicia Grainger
14:35	BREAK
14:50	Creative Writing For Funding Proposals – Matt Zeqiri
15:25	Al Tools In High Value Fundraising – Do's and Don'ts – Michelle Stein

16:00 CLOSING THOUGHTS

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ROOM 2: MAJOR DONORS

W E L C O M E 12:00

12:10	Philanthropy Today – How Things Have Changed And Looking To The Future – Opportunities For Systems Change – Lindsay Storie
12:45	Authentic Cultivation and Stewardship With Major Donors – Lisa Greer Interviewed By Caroline Danks
13:15	BREAK
13:30	Committed - The Magic Of Long Term Donor / Fundraiser Relationships - Angie Turner, Patty da Silva & Kitty Hazell
14:05	How to increase your gift success rates! – Sarah Washington
14:35	BREAK
14:50	Setting Realistic Major Donor Income Targets – Kevin Amponsah in conversation with Kitty Hazell
15:25	How To Get Face To Face Major Donor Meetings – Christa Orth

16:00 CLOSING THOUGHTS

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